# LAMPIRAN

## Lampiran 1 Kuisioner Penelitian

### KUESIONER PENELITIAN

### PENGARUH KUALITAS PRODUK, *PRICE, CELEBRITY ENDORSEMENT*, DAN INOVASI DESAIN PRODUK TERHADAP KEPUTUSAN PEMBELIAN SEPATU RUNNING MEREK "ORTUSEIGHT".
### (Studi Kasus Sepatu Running "Ortuseight" di Kota Madiun)

## A. SURAT PENGANTAR

Yth. Bapak/ Ibu/ Saudara/i Responden

di Tempat

Dengan Hormat,

Dalam rangka melengkapi data yang diperlukan untuk memenuhi tugas akhir, bersama ini peneliti menyampaikan kuisioner penelitian mengenai **"Pengaruh Kualitas Produk, *Celebrity Endorsement, Price,* dan Inovasi Desain Produk terhadap Keputusan Pembelian Sepatu Running Merek Ortuseight (Studi Kasus di Kota Madiun)"** dengan ini peneliti:

Nama : Kevin Agus Mustofa

NIM : 2203102149

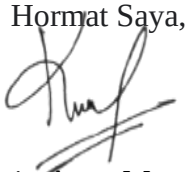
Prodi : Manajemen

Fakultas : Ekonomi dan Bisnis

Universitas : Universitas PGRI Madiun

Peneliti mengucapkan terima kasih atas ketersediaan bapak/ibu/saudara/i yang telah meluangkan waktu untuk menjawab semua pertanyaan dalam kuisioner ini.

Hormat Saya,



Kevin Agus Mustofa

2203102149

## B. IDENTITAS RESPONDEN

1. NAMA :
2. USIA :

   □ 20 th – 25 th. □ 31 th. – 40 th.

   □ 26 th. - 30 th. □ > 41 th.

3. JENIS KELAMIN :

   □ Laki-Laki □ Perempuan

4. PENDIDIKAN :

   □ SMA/SMK □ Sarjana
   □ Diploma □ Pasca Sarjana

5. PENDAPATAN :

   □ Rp. 100.000 – Rp 1.000.000 □ Rp2.100.000 – Rp3.000.000

   □ Rp1.100.000 – Rp2.000.000 □ > Rp3.000.000

6. DOMISILI :

   □ Kecamatan Mangunharjo □ Kecamatan Kartoharjo

   □ Kecamatan Taman

7. PEMBELIAN PRODUK :

   □ 1 - 3

   □ 4 - 6

## C. PETUNJUK PENGISIAN

1. Sebelum mengisi kuisioner bacalah terlebih dulu dengan teliti.
2. Mohon pengisian kuesioner diisi dengan lengkap dari seluruh pertanyaan yang tercantum didalamnya.
3. Diharapkan tidak menjawab lebih dari satu pilihan jawaban.
4. Berikan tanda centang pada jawaban yang paling mewakili diri anda pada kolonm yang sudah disediakan.

5. Terdapat 4 poin penilaian sesuai dengan pendapat masing-masing responden dalam menjawab pertanyaan tersebut.

| Jawaban | Skor |
|---|---|
| Sangat Setuju (SS) | 4 |
| Setuju (S) | 3 |
| Tidak Setuju (TS) | 2 |
| Sangat Tidak Setuju (STS) | 1 |

## D. DAFTAR PERTANYAAN

### 1. VARIABEL KUALITAS PRODUK

**Tarigan, (2023)**

| NO. | PERTANYAAN | STS | TS | S | SS |
|---|---|---|---|---|---|
| **Indikator Kinerja (*Performance*)** | | | | | |
| 1. | Saya mampu menyelesaikan pekerjaan dengan hasil yang sesuai standar yang ditetapkan. | | | | |
| 2. | Saya selalu berusaha menjaga kualitas hasil kerja yang saya lakukan. | | | | |
| **Indikator Fitur (*Features*)** | | | | | |
| 3. | Saya merasa puas dengan performa fitur yang tersedia pada produk. | | | | |
| 4. | Produk yang saya gunakan memiliki fitur yang lengkap sesuai kebutuhan. | | | | |
| **Indikator Kehandalan (*Reliability*)** | | | | | |
| 5. | Produk memberikan hasil yang konsisten sesuai harapan saya. | | | | |
| 6. | Saya percaya produk ini dapat diandalkan dalam berbagai kondisi penggunaan. | | | | |
| **Indikator Kesesuaian dengan spesifikasi (*Conformance to specification*)** | | | | | |
| 7. | Saya merasa produk yang saya beli sesuai dengan spesifikasi yang dijanjikan. | | | | |

| | | | | | |
|---|---|---|---|---|---|
| 8. | Saya memperoleh produk yang memiliki kualitas yang konsisten pada setiap pembelian. | | | | |
| **Indikator Daya Tahan (*Durability*)** | | | | | |
| 9. | Saya menilai produk tetap berfungsi dengan baik meskipun telah digunakan dalam jangka waktu yang lama. | | | | |
| 10. | Saya menilai produk memiliki ketahanan yang baik terhadap penggunaan sehari-hari. | | | | |
| **Indikator Kemampuan diperbaiki (*Serviceability*)** | | | | | |
| 11. | Saya merasa produk mudah diperbaiki ketika mengalami kerusakan. | | | | |
| 12. | Saya menilai suku cadang atau komponen yang diperlukan untuk perbaikan mudah diperoleh. | | | | |
| **Indikator Keindahan (*Aesthetic*)** | | | | | |
| 13. | Saya merasa produk memiliki penampilan yang lebih menarik dibandingkan produk sejenis. | | | | |
| 14. | Saya menilai kombinasi warna pada produk terlihat serasi. | | | | |
| **Indikator Kualitas yang dipersepsikan (*Perceived quality*)** | | | | | |
| 15. | Saya menilai produk ini memiliki kualitas yang baik secara keseluruhan. | | | | |
| 16. | Saya percaya bahwa produk ini dibuat dengan standar kualitas yang baik. | | | | |

## 2. VARIABEL *PRICE* (HARGA)

**Tarigan, (2023)**

| NO. | PERTANYAAN | STS | TS | S | SS |
|---|---|---|---|---|---|
| **Indikator Keterjangkauan Harga** | | | | | |
| 1. | Saya merasa harga sepatu running Ortuseight sesuai dengan kemampuan keuangan. | | | | |
| 2. | Saya merasa harga sepatu running Ortuseight kompetitif dibandingkan merek sepatu running lain. | | | | |
| **Indikator Kesesuaian Harga Dengan Kualitas Produk** | | | | | |
| 3. | Saya merasa harga sepatu running Ortuseight sesuai dengan kualitas yang ditawarkan. | | | | |
| 4. | Saya merasa harga sepatu running Ortuseight mencerminkan kualitas produknya. | | | | |
| **Indikator Kesesuaian Harga Dengan Manfaat Yang Dirasakan** | | | | | |
| 5. | Saya merasa manfaat yang saya peroleh dari sepatu running Ortuseight sesuai dengan harga yang saya bayar. | | | | |
| 6. | Saya merasa keputusan membeli sepatu running Ortuseight merupakan pilihan yang tepat karena manfaat yang saya rasakan sesuai dengan harganya. | | | | |
| **Indikator Harga Sesuai Kemampuan Atau Daya Saing Harga** | | | | | |
| 7. | Saya menilai harga sepatu running Ortuseight memberikan nilai yang baik dibandingkan produk pesaing | | | | |
| 8. | Saya merasa harga sepatu running Ortuseight tidak lebih mahal dibandingkan produk sejenis dengan kualitas yang setara. | | | | |

## 3. VARIABEL *CELEBRITY ENDORSMENT*

**Yusiara, (2022)**

| NO. | PERTANYAAN | STS | TS | S | SS |
|---|---|---|---|---|---|
| **Indikator *Trustworthy* (Kepercayaan)** | | | | | |
| 1. | Saya percaya bahwa sepatu running Ortuseight memiliki kualitas yang dapat diandalkan. | | | | |
| 2. | Saya percaya informasi yang diberikan mengenai sepatu running Ortuseight sesuai dengan kondisi produk yang sebenarnya. | | | | |
| **Indikator *Expertise* (Keahlian)** | | | | | |
| 3. | Saya menilai pihak yang memberikan informasi mengenai sepatu running Ortuseight memiliki pengetahuan yang baik tentang produk tersebut. | | | | |
| 4. | Saya menilai informasi yang diberikan mengenai sepatu running Ortuseight menunjukkan tingkat keahlian yang tinggi. | | | | |
| **Indikator *Physical Attractiveness* (Daya tarik fisik)** | | | | | |
| 5. | Saya merasa penampilan influencer membuat penyampaian informasi tentang sepatu running Ortuseight lebih menarik. | | | | |
| 6. | Saya menilai penampilan influencer mendukung citra positif sepatu running Ortuseight. | | | | |
| **Indikator *Respect* (Rasa Hormat)** | | | | | |
| 11. | Saya menghormati influencer yang mengulas sepatu running Ortuseight karena reputasinya yang baik. | | | | |
| 12. | Saya menilai influencer yang mengulas sepatu running Ortuseight memiliki citra yang positif. | | | | |
| **Indikator *Similarity* (Kesamaan)** | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| 13. | Saya merasa influencer yang mengulas sepatu running Ortuseight memiliki minat yang sama dengan saya dalam bidang olahraga lari. | | | | |
| 14. | Saya merasa influencer tersebut mewakili kebutuhan dan preferensi saya sebagai pengguna sepatu running. | | | | |

**4. VARIABEL INOVASI DESAIN PRODUK**

**Widiastuti, (2024)**

| NO. | PERTANYAAN | STS | TS | S | SS |
|---|---|---|---|---|---|
| **Indikator Jumlah Produk Baru Yang Diluncurkan** | | | | | |
| 1. | Saya menilai Ortuseight memiliki banyak pilihan produk running yang terus diperbarui. | | | | |
| 2. | Saya merasa Ortuseight aktif menghadirkan inovasi melalui peluncuran produk baru. | | | | |
| **Indikator Tingkat Penerimaan Pasar Terhadap Produk Baru** | | | | | |
| 3. | Saya menilai produk baru sepatu running Ortuseight mendapatkan respons yang positif dari konsumen. | | | | |
| 4. | Saya merasa produk baru Ortuseight memiliki peluang yang baik untuk sukses di pasar. | | | | |
| **Indikator Investasi Dalam Penelitian** | | | | | |
| 5. | Saya menilai Ortuseight terus melakukan pengembangan untuk meningkatkan kualitas sepatu running yang diproduksi. | | | | |
| 6. | Saya merasa Ortuseight berkomitmen untuk mengembangkan produk sesuai kebutuhan konsumen. | | | | |
| **Indikator Pengembangan Produk** | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| 11. | Saya menilai Ortuseight terus melakukan penyempurnaan pada produk sepatu running yang ditawarkan. | | | | |
| 12. | Saya merasa Ortuseight selalu berusaha menyesuaikan produknya dengan perkembangan tren pasar. | | | | |

**5. VARIABEL KEPUTUSAN PEMBELIAN**

**Rizqillah & Kurniawan, (2020)**

| NO. | PERTANYAAN | STS | TS | S | SS |
|---|---|---|---|---|---|
| **Indikator Identifikasi Kebutuhan** | | | | | |
| 1. | Saya menyadari membutuhkan sepatu running Ortuseight untuk menunjang aktivitas olahraga lari. | | | | |
| 2. | Saya membutuhkan sepatu running Ortuseight karena dapat memberikan kenyamanan saat berlari. | | | | |
| **Indikator Menggali Informasi Produk** | | | | | |
| 3. | Saya mencari informasi mengenai spesifikasi sepatu running Ortuseight sebelum memutuskan untuk membeli. | | | | |
| 4. | Saya mencari informasi tentang keunggulan sepatu running Ortuseight dari berbagai sumber. | | | | |
| **Indikator Melakukan Pembelian Produk** | | | | | |
| 5. | Saya membeli sepatu running Ortuseight dibandingkan merek lain yang dapat pertimbangkan. | | | | |
| 6. | Saya membeli sepatu running Ortuseight sesuai dengan rencana pembelian yang telah direncanakan. | | | | |
| **Indikator Perilaku Setelah Membeli** | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| 7. | Saya merasa puas setelah membeli menggunakan sepatu running Ortuseight. | | | | |
| 8. | Saya bersedia merekomendasikan sepatu running Ortuseight kepada teman. | | | | |

**Lampiran 2 Tabulasi Data**

| KUALITAS PRODUK (X1) | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | X1.13 | X1.14 | X1.15 | X1.16 | X1.TOTAL |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 3 | 48 |
| 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 25 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 24 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 23 |
| 2 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 25 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 25 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 2 | 1 | 24 |
| 2 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 26 |
| 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 23 |
| 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 25 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 25 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 24 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 26 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 48 |
| 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 26 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 24 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 24 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 48 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |

| | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 1 | 3 | 43 |
| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 4 | 3 | 4 | 3 | 4 | 55 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 1 | 3 | 3 | 3 | 3 | 48 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 4 | 4 | 3 | 4 | 3 | 3 | 1 | 3 | 2 | 2 | 3 | 4 | 3 | 4 | 3 | 3 | 49 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 3 | 54 |
| 3 | 2 | 3 | 4 | 3 | 2 | 4 | 1 | 3 | 4 | 2 | 3 | 2 | 2 | 3 | 1 | 42 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 3 | 4 | 4 | 2 | 2 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 52 |
| 3 | 4 | 3 | 4 | 2 | 3 | 4 | 2 | 4 | 1 | 3 | 4 | 2 | 3 | 2 | 2 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 2 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 53 |
| 3 | 4 | 4 | 3 | 2 | 4 | 1 | 4 | 3 | 2 | 4 | 1 | 2 | 3 | 4 | 2 | 46 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 1 | 2 | 3 | 4 | 3 | 3 | 3 | 49 |
| 4 | 2 | 3 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 1 | 4 | 2 | 4 | 2 | 3 | 47 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 54 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 3 | 3 | 3 | 51 |
| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 56 |
| 4 | 2 | 3 | 3 | 2 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 2 | 4 | 3 | 51 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |

| | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 56 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 55 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 57 |
| 4 | 3 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 4 | 2 | 4 | 3 | 4 | 2 | 4 | 52 |
| 3 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 2 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 52 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 55 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 55 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 3 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 2 | 4 | 3 | 3 | 51 |
| 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 56 |
| 4 | 4 | 4 | 3 | 3 | 1 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 50 |
| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 55 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 46 |
| 3 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 58 |
| 3 | 3 | 4 | 2 | 2 | 3 | 4 | 2 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 50 |
| 4 | 3 | 4 | 2 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 4 | 4 | 2 | 3 | 53 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 55 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 58 |
| 3 | 4 | 3 | 2 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 2 | 50 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 52 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 54 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 57 |
| 3 | 3 | 3 | 4 | 3 | 4 | 3 | 1 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 2 | 49 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 57 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 49 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |

| | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 57 |
| 3 | 3 | 2 | 3 | 4 | 4 | 4 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 51 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 55 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 3 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 57 |
| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 1 | 1 | 3 | 3 | 3 | 2 | 3 | 4 | 47 |
| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 56 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 49 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 57 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 1 | 3 | 3 | 4 | 3 | 2 | 1 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 2 | 4 | 45 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 44 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 49 |
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| *PRICE* (HARGA) (X2) | | | | | | | | |
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| **X2.1** | **X2.2** | **X2.3** | **X2.4** | **X2.5** | **X2.6** | **X2.7** | **X2.8** | **X2.TOTAL** |
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| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |
| 4 | 4 | 3 | 4 | 2 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 1 | 4 | 3 | 4 | 1 | 23 |
| 3 | 4 | 4 | 3 | 2 | 3 | 1 | 3 | 23 |
| 4 | 2 | 4 | 3 | 4 | 4 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 4 | 3 | 2 | 4 | 3 | 26 |
| 4 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 27 |
| 4 | 3 | 2 | 4 | 3 | 4 | 3 | 2 | 25 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 3 | 4 | 3 | 2 | 3 | 4 | 2 | 24 |
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| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 28 |
| 4 | 3 | 2 | 3 | 4 | 2 | 4 | 1 | 23 |
| 4 | 3 | 4 | 3 | 3 | 3 | 4 | 2 | 26 |
| 4 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 28 |
| 2 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 25 |
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| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 27 |
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| 4 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 27 |
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| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 4 | 3 | 3 | 4 | 4 | 3 | 3 | 2 | 26 |
| 4 | 3 | 4 | 3 | 2 | 3 | 4 | 2 | 25 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 28 |
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| 4 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 26 |
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| 3 | 4 | 3 | 3 | 2 | 4 | 3 | 3 | 25 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 25 |
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| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 4 | 26 |
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| 3 | 3 | 2 | 4 | 3 | 4 | 4 | 3 | 26 |
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| 3 | 4 | 3 | 3 | 2 | 4 | 4 | 3 | 26 |
| 3 | 4 | 3 | 3 | 2 | 4 | 4 | 3 | 26 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
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| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 26 |
| 1 | 3 | 2 | 3 | 4 | 3 | 4 | 3 | 23 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 30 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 1 | 4 | 2 | 4 | 3 | 24 |
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| 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 26 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 30 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 26 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 30 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 27 |

| ***CELEBRITTY ENDORSMENT* (X3)** | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| **X3.1** | **X3.2** | **X3.3** | **X3.4** | **X3.5** | **X3.6** | **X3.7** | **X3.8** | **X3.9** | **X3.10** | **X3.TOTAL** |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 4 | 3 | 29 |
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| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 15 |
| 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 1 | 14 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 15 |
| 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 15 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 15 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 15 |
| 2 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 17 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 15 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 1 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 14 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 31 |
| 2 | 2 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 16 |
| 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 15 |
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| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
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| 3 | 3 | 4 | 2 | 1 | 3 | 3 | 4 | 2 | 3 | 28 |
| 3 | 4 | 3 | 2 | 3 | 1 | 2 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 31 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 33 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
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| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 2 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 33 |
| 2 | 4 | 3 | 2 | 3 | 4 | 2 | 3 | 2 | 3 | 28 |
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| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 31 |
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| 4 | 3 | 2 | 3 | 4 | 2 | 3 | 4 | 2 | 3 | 30 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
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| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 35 |
| 4 | 2 | 3 | 3 | 4 | 2 | 4 | 1 | 4 | 2 | 29 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 31 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 35 |
| 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 35 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 35 |
| 3 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 2 | 4 | 33 |
| 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 2 | 31 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 36 |
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| 4 | 3 | 2 | 4 | 3 | 4 | 4 | 3 | 4 | 2 | 33 |
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| 4 | 3 | 3 | 4 | 2 | 2 | 3 | 3 | 3 | 3 | 30 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 35 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 35 |
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| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 35 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 35 |
| 4 | 4 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 32 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 32 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 36 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 34 |
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| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 35 |
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| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 34 |
| 3 | 2 | 2 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 30 |
| 3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 35 |
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| 3 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 3 | 29 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 2 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 33 |
| 4 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 34 |
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| 4 | 3 | 2 | 4 | 4 | 2 | 4 | 3 | 2 | 4 | 32 |
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| 4 | 1 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 33 |
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| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
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| 4 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 36 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 36 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 36 |
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| 1 | 3 | 2 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 30 |
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| 3 | 4 | 3 | 4 | 3 | 2 | 3 | 1 | 4 | 3 | 30 |
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| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 35 |
| 3 | 2 | 4 | 3 | 4 | 3 | 2 | 4 | 3 | 2 | 30 |
| 3 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 34 |
| 4 | 3 | 3 | 4 | 3 | 3 | 4 | 2 | 3 | 3 | 32 |
| 4 | 3 | 4 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 31 |
| 4 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 4 | 3 | 32 |
| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 35 |
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| 2 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 4 | 2 | 31 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 36 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 35 |
| 4 | 3 | 2 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 32 |
| 3 | 3 | 4 | 4 | 3 | 2 | 3 | 3 | 3 | 4 | 32 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 35 |
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| 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 2 | 3 | 32 |
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| 4 | 4 | 3 | 3 | 2 | 4 | 3 | 4 | 3 | 4 | 34 |
| 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 35 |
| 1 | 2 | 3 | 4 | 3 | 4 | 1 | 2 | 3 | 4 | 27 |
| 3 | 4 | 4 | 3 | 3 | 4 | 4 | 2 | 3 | 3 | 33 |
| 3 | 2 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 33 |
| 3 | 4 | 3 | 4 | 4 | 3 | 3 | 2 | 3 | 3 | 32 |
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| 1 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 27 |
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| 3 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 34 |
| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 35 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 3 | 3 | 2 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 32 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 35 |
| 2 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 4 | 31 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 35 |
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| 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 35 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 31 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 31 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 31 |
| 3 | 4 | 1 | 2 | 3 | 4 | 1 | 2 | 3 | 4 | 27 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 31 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 27 |
| 1 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 27 |
| 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 3 | 4 | 27 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 27 |
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| 3 | 4 | 3 | 4 | 1 | 2 | 1 | 2 | 3 | 4 | 27 |
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| 1 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 27 |
| 3 | 2 | 3 | 3 | 2 | 1 | 3 | 3 | 4 | 3 | 27 |
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| 4 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 2 | 3 | 33 |
| 3 | 2 | 4 | 3 | 2 | 4 | 3 | 3 | 4 | 3 | 31 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 33 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 34 |
| 3 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 2 | 30 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 33 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 2 | 1 | 3 | 29 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 32 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 2 | 4 | 33 |
| 3 | 4 | 3 | 2 | 3 | 3 | 2 | 1 | 3 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 4 | 3 | 34 |
| 3 | 2 | 3 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 30 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 2 | 4 | 4 | 33 |
| 3 | 4 | 4 | 3 | 4 | 3 | 2 | 3 | 3 | 4 | 33 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 33 |
| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 34 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 33 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 37 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 33 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 38 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 35 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 33 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 37 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 33 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 36 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 38 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 35 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 2 | 34 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 33 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 37 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 33 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 38 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 35 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 34 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 37 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 33 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 38 |
| 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 35 |

| INOVASI DESAIN PRODUK (X4) | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **X4.1** | **X4.2** | **X4.3** | **X4.4** | **X4.5** | **X4.6** | **X4.7** | **X4.8** | **X4.TOTAL** |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
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| 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 13 |
| 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 12 |
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| 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 13 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 13 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 11 |
| 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 13 |
| 1 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 11 |
| 3 | 2 | 3 | 2 | 3 | 4 | 3 | 4 | 24 |
| 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 13 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 12 |
| 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 12 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 1 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 12 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 12 |
| 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 12 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 3 | 3 | 4 | 4 | 2 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 4 | 3 | 2 | 3 | 4 | 2 | 3 | 4 | 25 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 2 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 26 |
| 3 | 2 | 3 | 1 | 4 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 2 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 27 |
| 2 | 4 | 2 | 3 | 4 | 2 | 4 | 3 | 24 |

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| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 2 | 3 | 1 | 4 | 2 | 3 | 3 | 21 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 3 | 2 | 4 | 3 | 3 | 3 | 3 | 24 |
| 4 | 2 | 4 | 3 | 4 | 2 | 4 | 2 | 25 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 28 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 27 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 29 |
| 3 | 4 | 3 | 4 | 2 | 3 | 4 | 2 | 25 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 28 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 27 |
| 3 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 27 |
| 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 29 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 2 | 4 | 3 | 4 | 3 | 4 | 27 |
| 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 28 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 1 | 24 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 28 |
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| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 29 |
| 4 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 28 |
| 2 | 3 | 4 | 2 | 4 | 3 | 4 | 3 | 25 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
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| 2 | 4 | 3 | 4 | 2 | 4 | 3 | 3 | 25 |
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| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
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| 3 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 27 |
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| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
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| 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 28 |
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| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| 2 | 2 | 3 | 3 | 3 | 3 | 4 | 4 | 24 |
| 3 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 27 |
| 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 24 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 27 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 4 | 4 | 4 | 2 | 3 | 3 | 3 | 3 | 26 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 2 | 4 | 3 | 4 | 3 | 2 | 25 |
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| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 26 |
| 4 | 2 | 1 | 4 | 3 | 1 | 2 | 4 | 21 |
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| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 28 |
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| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 29 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
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| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 3 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 28 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
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| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
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| 2 | 4 | 1 | 3 | 3 | 4 | 4 | 3 | 24 |
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| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |

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| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 27 |
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| 2 | 3 | 4 | 2 | 4 | 3 | 3 | 4 | 25 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 28 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 26 |
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| 3 | 4 | 3 | 3 | 4 | 2 | 3 | 3 | 25 |
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| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 25 |
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| 3 | 4 | 3 | 3 | 2 | 3 | 4 | 4 | 26 |
| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 27 |
| 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |

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| 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 25 |
| 1 | 2 | 1 | 3 | 4 | 4 | 3 | 3 | 21 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
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| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
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| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 26 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 28 |

| KEPUTUSAN PEMBELIAN (Y) | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Y1.1** | **Y1.2** | **Y1.3** | **Y1.4** | **Y1.5** | **Y1.6** | **Y1.7** | **Y1.8** | **Y1.TOTAL** |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 12 |
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| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 2 | 12 |
| 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 11 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 1 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 13 |
| 2 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 14 |
| 1 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 11 |
| 1 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 11 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |
| 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 11 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 2 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 11 |
| 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 13 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 13 |
| 1 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 12 |

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| 4 | 3 | 4 | 2 | 4 | 3 | 4 | 2 | 26 |
| 4 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 29 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 28 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 28 |
| 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 27 |
| 1 | 3 | 4 | 2 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 28 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 2 | 24 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 2 | 3 | 4 | 3 | 4 | 3 | 2 | 3 | 24 |
| 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 28 |
| 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 27 |
| 3 | 2 | 1 | 3 | 4 | 3 | 4 | 2 | 22 |
| 3 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 29 |
| 2 | 4 | 3 | 2 | 4 | 4 | 3 | 2 | 24 |
| 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 28 |
| 2 | 3 | 4 | 3 | 4 | 3 | 2 | 3 | 24 |
| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 28 |

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|---|---|---|---|---|---|---|---|---|
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 4 | 4 | 3 | 4 | 3 | 4 | 3 | 2 | 27 |
| 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 23 |
| 4 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 27 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 30 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 29 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 29 |
| 3 | 3 | 4 | 2 | 3 | 4 | 3 | 4 | 26 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 4 | 3 | 4 | 3 | 2 | 3 | 1 | 23 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 28 |
| 2 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 25 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 29 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 28 |
| 4 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 28 |
| 3 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 26 |
| 4 | 4 | 3 | 4 | 3 | 4 | 2 | 4 | 28 |
| 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 4 | 4 | 3 | 4 | 3 | 4 | 2 | 27 |
| 4 | 4 | 3 | 3 | 4 | 2 | 4 | 3 | 27 |
| 2 | 3 | 4 | 4 | 3 | 2 | 2 | 3 | 23 |
| 3 | 4 | 3 | 3 | 4 | 2 | 4 | 3 | 26 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 2 | 4 | 3 | 2 | 4 | 3 | 2 | 4 | 24 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 29 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 25 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 28 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 4 | 1 | 2 | 3 | 4 | 24 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 1 | 2 | 3 | 4 | 22 |

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|---|---|---|---|---|---|---|---|---|
| 3 | 4 | 3 | 1 | 1 | 3 | 4 | 3 | 22 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 4 | 3 | 2 | 4 | 3 | 4 | 3 | 4 | 27 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 29 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 3 | 4 | 3 | 2 | 1 | 3 | 4 | 3 | 23 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 4 | 26 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 29 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 28 |
| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 29 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 29 |
| 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 28 |
| 3 | 4 | 4 | 3 | 4 | 2 | 4 | 3 | 27 |
| 4 | 3 | 3 | 4 | 4 | 3 | 4 | 1 | 26 |
| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 27 |
| 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 28 |
| 4 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 28 |
| 3 | 4 | 4 | 3 | 3 | 2 | 4 | 3 | 26 |
| 4 | 3 | 3 | 2 | 4 | 3 | 1 | 4 | 24 |
| 4 | 2 | 4 | 3 | 4 | 2 | 4 | 3 | 26 |
| 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 29 |
| 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 28 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 29 |
| 3 | 2 | 4 | 3 | 4 | 2 | 3 | 4 | 25 |
| 2 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 25 |
| 3 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 28 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 2 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 27 |
| 3 | 4 | 3 | 4 | 2 | 3 | 4 | 3 | 26 |
| 2 | 3 | 4 | 3 | 3 | 2 | 3 | 4 | 24 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 29 |
| 3 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 26 |
| 4 | 2 | 4 | 3 | 4 | 2 | 4 | 3 | 26 |
| 4 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 28 |

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|---|---|---|---|---|---|---|---|---|
| 3 | 2 | 4 | 3 | 3 | 2 | 4 | 4 | 25 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 27 |
| 4 | 3 | 2 | 3 | 4 | 3 | 2 | 4 | 25 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 2 | 27 |
| 3 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 27 |
| 2 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 26 |
| 4 | 3 | 1 | 4 | 3 | 4 | 2 | 3 | 24 |
| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |
| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |
| 2 | 4 | 3 | 4 | 2 | 4 | 3 | 4 | 26 |
| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |
| 3 | 3 | 4 | 4 | 3 | 3 | 2 | 3 | 25 |
| 3 | 2 | 4 | 3 | 2 | 4 | 3 | 4 | 25 |
| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 29 |
| 4 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 27 |
| 4 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 28 |
| 4 | 3 | 2 | 4 | 3 | 2 | 4 | 3 | 25 |
| 3 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 28 |
| 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 26 |
| 3 | 4 | 3 | 4 | 2 | 4 | 3 | 4 | 27 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 4 | 3 | 3 | 2 | 3 | 25 |
| 2 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | 25 |
| 3 | 3 | 2 | 3 | 3 | 3 | 3 | 2 | 22 |
| 3 | 2 | 4 | 3 | 2 | 4 | 3 | 4 | 25 |
| 4 | 3 | 4 | 4 | 2 | 3 | 4 | 2 | 26 |
| 4 | 3 | 4 | 3 | 4 | 3 | 2 | 4 | 27 |
| 4 | 3 | 2 | 4 | 4 | 3 | 4 | 3 | 27 |
| 4 | 3 | 2 | 3 | 4 | 3 | 1 | 4 | 24 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 29 |
| 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 27 |
| 3 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 23 |
| 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 22 |
| 4 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 27 |
| 4 | 3 | 4 | 3 | 4 | 2 | 4 | 3 | 27 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 4 | 27 |
| 4 | 3 | 2 | 2 | 3 | 4 | 1 | 4 | 23 |
| 3 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 27 |
| 3 | 1 | 4 | 3 | 2 | 4 | 3 | 4 | 24 |
| 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 29 |
| 4 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 28 |
| 4 | 3 | 3 | 4 | 3 | 3 | 2 | 4 | 26 |

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| 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 27 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 28 |
| 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 29 |
| 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 27 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 4 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
| 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 28 |
| 2 | 1 | 4 | 3 | 3 | 4 | 2 | 4 | 23 |
| 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 29 |
| 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 27 |
| 4 | 3 | 4 | 2 | 4 | 3 | 4 | 4 | 28 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 30 |
| 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 28 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 2 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 26 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 28 |
| 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 4 | 4 | 2 | 3 | 3 | 4 | 4 | 3 | 27 |
| 4 | 3 | 2 | 3 | 4 | 3 | 3 | 4 | 26 |
| 2 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 28 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 4 | 4 | 3 | 2 | 3 | 3 | 3 | 4 | 26 |
| 3 | 3 | 4 | 2 | 3 | 3 | 4 | 4 | 26 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 3 | 4 | 4 | 2 | 3 | 3 | 4 | 26 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 3 | 27 |
| 2 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 25 |
| 3 | 4 | 3 | 4 | 3 | 4 | 1 | 2 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 3 | 4 | 1 | 2 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 4 | 3 | 3 | 2 | 3 | 3 | 4 | 3 | 25 |
| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |

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| 1 | 2 | 3 | 4 | 3 | 4 | 3 | 4 | 24 |
| 3 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 25 |
| 3 | 4 | 1 | 2 | 3 | 4 | 3 | 4 | 24 |
| 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 26 |
| 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 29 |
| 3 | 4 | 3 | 3 | 2 | 3 | 3 | 4 | 25 |
| 3 | 3 | 2 | 3 | 4 | 4 | 3 | 4 | 26 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 25 |
| 3 | 3 | 4 | 3 | 3 | 2 | 3 | 4 | 25 |
| 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 29 |
| 3 | 2 | 3 | 3 | 4 | 3 | 3 | 4 | 25 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 3 | 25 |
| 3 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 26 |
| 3 | 4 | 3 | 2 | 3 | 4 | 3 | 3 | 25 |
| 3 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 25 |
| 3 | 4 | 3 | 3 | 2 | 3 | 3 | 4 | 25 |
| 3 | 4 | 3 | 2 | 3 | 3 | 4 | 3 | 25 |
| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 3 | 4 | 3 | 3 | 4 | 3 | 2 | 4 | 26 |
| 4 | 3 | 4 | 4 | 3 | 2 | 3 | 3 | 26 |
| 3 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 28 |
| 4 | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 29 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 26 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 30 |
| 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 26 |
| 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 29 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 28 |
| 4 | 4 | 3 | 4 | 3 | 2 | 4 | 3 | 27 |
| 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 27 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 30 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 26 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |
| 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 26 |
| 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 30 |
| 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 26 |
| 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 30 |
| 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 30 |

## Lampiran 3 Uji Validitas

**Correlations**

| | | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | X1.13 | X1.14 | X1.15 | X1.16 | Kualitas Produk (X1) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| X1.1 | Pearson Correlation | 1 | .360** | .340** | .170** | .152** | -.031 | .264** | -.066 | .138** | .055 | .087 | -.063 | .226** | -.023 | .076 | .099 | .351** |
| | Sig. (2-tailed) | | .000 | .000 | .001 | .003 | .546 | .000 | .196 | .007 | .283 | .090 | .216 | .000 | .649 | .138 | .053 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.2 | Pearson Correlation | .360** | 1 | .314** | -.008 | -.157** | .074 | .021 | .288** | .161** | -.136** | -.067 | .090 | .067 | .133** | .279** | .360** | .325** |
| | Sig. (2-tailed) | .000 | | .000 | .872 | .002 | .149 | .681 | .000 | .002 | .008 | .189 | .077 | .191 | .009 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.3 | Pearson Correlation | .340** | .314** | 1 | .183** | .291** | .295** | .174** | .132** | .391** | .076 | .211** | .251** | .276** | .212** | .375** | .057 | .574** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .001 | .009 | .000 | .138 | .000 | .000 | .000 | .000 | .000 | .263 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.4 | Pearson Correlation | .170** | -.008 | .183** | 1 | .490** | .371** | .211** | -.089 | .006 | .462** | .359** | .152** | .374** | .175** | .158** | .044 | .538** |
| | Sig. (2-tailed) | .001 | .872 | .000 | | .000 | .000 | .000 | .082 | .911 | .000 | .000 | .003 | .000 | .001 | .002 | .394 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.5 | Pearson Correlation | .152** | -.157** | .291** | .490** | 1 | .512** | .267** | -.099 | .267** | .478** | .556** | .274** | .288** | .190** | .229** | -.073 | .638** |
| | Sig. (2-tailed) | .003 | .002 | .000 | .000 | | .000 | .000 | .052 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .155 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.6 | Pearson Correlation | -.031 | .074 | .295** | .371** | .512** | 1 | .011 | .057 | .250** | .328** | .352** | .378** | .153** | .244** | .288** | .040 | .574** |
| | Sig. (2-tailed) | .546 | .149 | .000 | .000 | .000 | | .832 | .266 | .000 | .000 | .000 | .000 | .003 | .000 | .000 | .431 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.7 | Pearson Correlation | .264** | .021 | .174** | .211** | .267** | .011 | 1 | .137** | .307** | .235** | .359** | .101* | .384** | .159** | .109* | .197** | .495** |
| | Sig. (2-tailed) | .000 | .681 | .001 | .000 | .000 | .832 | | .007 | .000 | .000 | .000 | .047 | .000 | .002 | .033 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| X1.8 | Pearson Correlation | -.066 | .288** | .132** | -.089 | -.099 | .057 | .137** | 1 | .236** | .024 | .036 | .233** | .142** | .256** | .224** | .421** | .342** |
| | Sig. (2-tailed) | .196 | .000 | .009 | .082 | .052 | .266 | .007 | | .000 | .636 | .480 | .000 | .005 | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.9 | Pearson Correlation | .138** | .161** | .391** | .006 | .267** | .250** | .307** | .236** | 1 | .182** | .307** | .359** | .220** | .162** | .399** | .038 | .554** |
| | Sig. (2-tailed) | .007 | .002 | .000 | .911 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .001 | .000 | .461 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.10 | Pearson Correlation | .055 | -.136** | .076 | .462** | .478** | .328** | .235** | .024 | .182** | 1 | .397** | .192** | .331** | .158** | .141** | .027 | .526** |
| | Sig. (2-tailed) | .283 | .008 | .138 | .000 | .000 | .000 | .000 | .636 | .000 | | .000 | .000 | .000 | .002 | .005 | .600 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.11 | Pearson Correlation | .087 | -.067 | .211** | .359** | .556** | .352** | .359** | .036 | .307** | .397** | 1 | .424** | .283** | -.026 | .278** | -.063 | .603** |
| | Sig. (2-tailed) | .090 | .189 | .000 | .000 | .000 | .000 | .000 | .480 | .000 | .000 | | .000 | .000 | .609 | .000 | .217 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.12 | Pearson Correlation | -.063 | .090 | .251** | .152** | .274** | .378** | .101* | .233** | .359** | .192** | .424** | 1 | .067 | -.013 | .181** | .057 | .480** |
| | Sig. (2-tailed) | .216 | .077 | .000 | .003 | .000 | .000 | .047 | .000 | .000 | .000 | .000 | | .190 | .799 | .000 | .261 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.13 | Pearson Correlation | .226** | .067 | .276** | .374** | .288** | .153** | .384** | .142** | .220** | .331** | .283** | .067 | 1 | .233** | .246** | .191** | .557** |
| | Sig. (2-tailed) | .000 | .191 | .000 | .000 | .000 | .003 | .000 | .005 | .000 | .000 | .000 | .190 | | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.14 | Pearson Correlation | -.023 | .133** | .212** | .175** | .190** | .244** | .159** | .256** | .162** | .158** | -.026 | -.013 | .233** | 1 | .224** | .250** | .407** |
| | Sig. (2-tailed) | .649 | .009 | .000 | .001 | .000 | .000 | .002 | .000 | .001 | .002 | .609 | .799 | .000 | | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X1.15 | Pearson Correlation | .076 | .279** | .375** | .158** | .229** | .288** | .109* | .224** | .399** | .141** | .278** | .181** | .246** | .224** | 1 | .136** | .540** |
| | Sig. (2-tailed) | .138 | .000 | .000 | .002 | .000 | .000 | .033 | .000 | .000 | .005 | .000 | .000 | .000 | .000 | | .007 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

| | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| X1.16 | Pearson Correlation | .099 | .360** | .057 | .044 | -.073 | .040 | .197** | .421** | .038 | .027 | -.063 | .057 | .191** | .250** | .136** | 1 | .325** |
| | Sig. (2-tailed) | .053 | .000 | .263 | .394 | .155 | .431 | .000 | .000 | .461 | .600 | .217 | .261 | .000 | .000 | .007 | | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Kualitas Produk (X1) | Pearson Correlation | .351** | .325** | .574** | .538** | .638** | .574** | .495** | .342** | .554** | .526** | .603** | .480** | .557** | .407** | .540** | .325** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

| | | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | Price (Harga) (X2) |
|---|---|---|---|---|---|---|---|---|---|---|
| X2.1 | Pearson Correlation | 1 | .308** | .313** | .297** | .259** | .120* | .351** | .193** | .654** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .018 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.2 | Pearson Correlation | .308** | 1 | .023 | -.105* | -.056 | .214** | .175** | .437** | .446** |
| | Sig. (2-tailed) | .000 | | .660 | .040 | .272 | .000 | .001 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.3 | Pearson Correlation | .313** | .023 | 1 | .245** | .236** | .276** | .320** | .052 | .568** |
| | Sig. (2-tailed) | .000 | .660 | | .000 | .000 | .000 | .000 | .313 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.4 | Pearson Correlation | .297** | -.105* | .245** | 1 | .392** | .141** | .100* | .090 | .513** |
| | Sig. (2-tailed) | .000 | .040 | .000 | | .000 | .005 | .049 | .077 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.5 | Pearson Correlation | .259** | -.056 | .236** | .392** | 1 | .268** | .114* | .109* | .574** |
| | Sig. (2-tailed) | .000 | .272 | .000 | .000 | | .000 | .025 | .032 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.6 | Pearson Correlation | .120* | .214** | .276** | .141** | .268** | 1 | .055 | .228** | .535** |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Sig. (2-tailed) | .018 | .000 | .000 | .005 | .000 | | .280 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.7 | Pearson Correlation | .351** | .175** | .320** | .100* | .114* | .055 | 1 | .145** | .506** |
| | Sig. (2-tailed) | .000 | .001 | .000 | .049 | .025 | .280 | | .004 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X2.8 | Pearson Correlation | .193** | .437** | .052 | .090 | .109* | .228** | .145** | 1 | .514** |
| | Sig. (2-tailed) | .000 | .000 | .313 | .077 | .032 | .000 | .004 | | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Price (Harga) (X2) | Pearson Correlation | .654** | .446** | .568** | .513** | .574** | .535** | .506** | .514** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

| | | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 | X3.9 | X3.10 | Celebrity Endorsment (X3) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| X3.1 | Pearson Correlation | 1 | .159** | .322** | .403** | .288** | .067 | .320** | .207** | .215** | .248** | .606** |
| | Sig. (2-tailed) | | .002 | .000 | .000 | .000 | .189 | .000 | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.2 | Pearson Correlation | .159** | 1 | .125* | .045 | -.027 | .077 | .100 | .295** | .164** | .343** | .411** |
| | Sig. (2-tailed) | .002 | | .014 | .376 | .591 | .134 | .050 | .000 | .001 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.3 | Pearson Correlation | .322** | .125* | 1 | .181** | .205** | .176** | .208** | .163** | .312** | .091 | .516** |
| | Sig. (2-tailed) | .000 | .014 | | .000 | .000 | .001 | .000 | .001 | .000 | .073 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.4 | Pearson Correlation | .403** | .045 | .181** | 1 | .469** | .342** | .209** | -.006 | .076 | .053 | .559** |
| | Sig. (2-tailed) | .000 | .376 | .000 | | .000 | .000 | .000 | .908 | .136 | .303 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.5 | Pearson Correlation | .288** | -.027 | .205** | .469** | 1 | .445** | .242** | -.054 | .239** | -.067 | .572** |
| | Sig. (2-tailed) | .000 | .591 | .000 | .000 | | .000 | .000 | .295 | .000 | .188 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.6 | Pearson Correlation | .067 | .077 | .176** | .342** | .445** | 1 | .003 | .021 | .171** | .033 | .472** |
| | Sig. (2-tailed) | .189 | .134 | .001 | .000 | .000 | | .954 | .676 | .001 | .520 | .000 |

| | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.7 | Pearson Correlation | .320** | .100 | .208** | .209** | .242** | .003 | 1 | .269** | .400** | .363** | .588** |
| | Sig. (2-tailed) | .000 | .050 | .000 | .000 | .000 | .954 | | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.8 | Pearson Correlation | .207** | .295** | .163** | -.006 | -.054 | .021 | .269** | 1 | .232** | .417** | .461** |
| | Sig. (2-tailed) | .000 | .000 | .001 | .908 | .295 | .676 | .000 | | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.9 | Pearson Correlation | .215** | .164** | .312** | .076 | .239** | .171** | .400** | .232** | 1 | .175** | .561** |
| | Sig. (2-tailed) | .000 | .001 | .000 | .136 | .000 | .001 | .000 | .000 | | .001 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X3.10 | Pearson Correlation | .248** | .343** | .091 | .053 | -.067 | .033 | .363** | .417** | .175** | 1 | .481** |
| | Sig. (2-tailed) | .000 | .000 | .073 | .303 | .188 | .520 | .000 | .000 | .001 | | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Celebrity Endorsment (X3) | Pearson Correlation | .606** | .411** | .516** | .559** | .572** | .472** | .588** | .461** | .561** | .481** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

| | | X4.1 | X4.2 | X4.3 | X4.4 | X4.5 | X4.6 | X4.7 | X4.8 | Inovasi Desain Produk (X4) |
|---|---|---|---|---|---|---|---|---|---|---|
| X4.1 | Pearson Correlation | 1 | .143** | .367** | .287** | .232** | .108* | .280** | .113* | .587** |
| | Sig. (2-tailed) | | .005 | .000 | .000 | .000 | .034 | .000 | .027 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.2 | Pearson Correlation | .143** | 1 | .083 | -.035 | -.189** | .103* | .146** | .232** | .300** |
| | Sig. (2-tailed) | .005 | | .105 | .489 | .000 | .043 | .004 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.3 | Pearson Correlation | .367** | .083 | 1 | .220** | .212** | .250** | .272** | .148** | .595** |
| | Sig. (2-tailed) | .000 | .105 | | .000 | .000 | .000 | .000 | .004 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.4 | Pearson Correlation | .287** | -.035 | .220** | 1 | .384** | .355** | .143** | .077 | .604** |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Sig. (2-tailed) | .000 | .489 | .000 | | .000 | .000 | .005 | .130 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.5 | Pearson Correlation | .232** | -.189** | .212** | .384** | 1 | .373** | .098 | .032 | .573** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .055 | .531 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.6 | Pearson Correlation | .108* | .103* | .250** | .355** | .373** | 1 | .160** | .157** | .612** |
| | Sig. (2-tailed) | .034 | .043 | .000 | .000 | .000 | | .002 | .002 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.7 | Pearson Correlation | .280** | .146** | .272** | .143** | .098 | .160** | 1 | .129* | .516** |
| | Sig. (2-tailed) | .000 | .004 | .000 | .005 | .055 | .002 | | .011 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| X4.8 | Pearson Correlation | .113* | .232** | .148** | .077 | .032 | .157** | .129* | 1 | .412** |
| | Sig. (2-tailed) | .027 | .000 | .004 | .130 | .531 | .002 | .011 | | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Inovasi Desain Produk (X4) | Pearson Correlation | .587** | .300** | .595** | .604** | .573** | .612** | .516** | .412** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

**. Correlation is significant at the 0.01 level (2-tailed).
*. Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

| | | Y1.1 | Y1.2 | Y1.3 | Y1.4 | Y1.5 | Y1.6 | Y1.7 | Y1.8 | Keputusan Pembelian (Y) |
|---|---|---|---|---|---|---|---|---|---|---|
| Y1.1 | Pearson Correlation | 1 | .287** | .268** | .181** | .284** | .039 | .343** | .161** | .595** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .443 | .000 | .001 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.2 | Pearson Correlation | .287** | 1 | .053 | -.061 | -.063 | .182** | .229** | .217** | .393** |
| | Sig. (2-tailed) | .000 | | .302 | .232 | .218 | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| Y1.3 | Pearson Correlation | .268** | .053 | 1 | .243** | .294** | .252** | .296** | .263** | .614** |
| | Sig. (2-tailed) | .000 | .302 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.4 | Pearson Correlation | .181** | -.061 | .243** | 1 | .450** | .228** | .028 | .210** | .556** |
| | Sig. (2-tailed) | .000 | .232 | .000 | | .000 | .000 | .589 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.5 | Pearson Correlation | .284** | -.063 | .294** | .450** | 1 | .212** | .033 | .241** | .623** |
| | Sig. (2-tailed) | .000 | .218 | .000 | .000 | | .000 | .517 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.6 | Pearson Correlation | .039 | .182** | .252** | .228** | .212** | 1 | -.038 | .330** | .499** |
| | Sig. (2-tailed) | .443 | .000 | .000 | .000 | .000 | | .457 | .000 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.7 | Pearson Correlation | .343** | .229** | .296** | .028 | .033 | -.038 | 1 | .092 | .439** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .589 | .517 | .457 | | .071 | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Y1.8 | Pearson Correlation | .161** | .217** | .263** | .210** | .241** | .330** | .092 | 1 | .573** |
| | Sig. (2-tailed) | .001 | .000 | .000 | .000 | .000 | .000 | .071 | | .000 |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |
| Keputusan Pembelian (Y) | Pearson Correlation | .595** | .393** | .614** | .556** | .623** | .499** | .439** | .573** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 | 385 |

**. Correlation is significant at the 0.01 level (2-tailed).

## Lampiran 4 Uji Reliabilitas

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|---|---|
| .791 | 16 |

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|---|---|
| .650 | 8 |

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|---|---|
| .703 | 10 |

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|---|---|
| .630 | 8 |

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|---|---|
| .650 | 8 |

## Lampiran 5 Uji Multikolineritas

**Coefficients[a]**

| Model | | Collinearity Statistics | |
|---|---|---|---|
| | | Tolerance | VIF |
| 1 | Kualitas Produk (X1) | .161 | 6.205 |
| | Price (Harga) (X2) | .299 | 3.340 |
| | Celebrity Endorsment (X3) | .190 | 5.277 |
| | Inovasi Desain Produk (X4) | .220 | 4.553 |

a. Dependent Variable: Keputusan Pembelian (Y)

## Lampiran 6 Uji Heteroskedastisitas

**Coefficients[a]**

| Model | | Unstandardized Coefficients | | Standardized Coefficients | | |
|---|---|---|---|---|---|---|
| | | B | Std. Error | Beta | t | Sig. |
| 1 | (Constant) | 1.501 | .431 | | 3.483 | .001 |
| | Kualitas Produk (X1) | .007 | .020 | .044 | .343 | .731 |
| | Price (Harga) (X2) | -.023 | .028 | -.077 | -.818 | .414 |
| | Celebrity Endorsment (X3) | .012 | .029 | .048 | .407 | .684 |
| | Inovasi Desain Produk (X4) | -.018 | .034 | -.058 | -.532 | .595 |

a. Dependent Variable: ABS_RES2

## Lampiran 7 Uji Normalitas Data

**One-Sample Kolmogorov-Smirnov Test**

| | | Unstandardized Residual |
|---|---|---|
| N | | 385 |
| Normal Parameters[a,b] | Mean | .0000000 |
| | Std. Deviation | 1.61518334 |
| Most Extreme Differences | Absolute | .067 |
| | Positive | .064 |
| | Negative | -.067 |
| Test Statistic | | .067 |
| Asymp. Sig. (2-tailed) | | .000[c] |
| Exact Sig. (2-tailed) | | .061 |
| Point Probability | | .000 |

a. Test distribution is Normal.
b. Calculated from data.
c. Lilliefors Significance Correction.

## Lampiran 8 Uji Signifikansi (Parsial Uji t)

**Coefficients[a]**

| Model | | Unstandardized Coefficients | | Standardized Coefficients | | |
|---|---|---|---|---|---|---|
| | | B | Std. Error | Beta | t | Sig. |
| 1 | (Constant) | 1.560 | .642 | | 2.431 | .016 |
| | Kualitas Produk (X1) | .133 | .030 | .257 | 4.355 | .000 |
| | Price (Harga) (X2) | .133 | .042 | .137 | 3.159 | .002 |
| | Celebrity Endorsment (X3) | .299 | .044 | .371 | 6.816 | .000 |
| | Inovasi Desain Produk (X4) | .179 | .051 | .179 | 3.536 | .000 |

a. Dependent Variable: Keputusan Pembelian (Y)

## Lampiran 9 Uji Determinasi (R2)

**Model Summary[b]**

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|---|---|---|---|---|
| 1 | .887[a] | .787 | .785 | 1.624 |

a. Predictors: (Constant), Inovasi Desain Produk (X4), Price (Harga) (X2), Celebrity Endorsment (X3), Kualitas Produk (X1)
b. Dependent Variable: Keputusan Pembelian (Y)

# RIWAYAT HIDUP



Kevin Agus Mustofa dilahirkan di Kota Madiun pada tanggal 15 Agustus 2001, anak ke-dua dari dua bersaudara, kini bertempat tinggal di Kota Madiun, Jawa Timur. Pendidikan formal yang telah ditempuh yaitu sekolah dasar di SD Negeri 01 Nambangan Lor, SMP Negeri 12 Madiun, SMKN 3 Kimia Madiun.

Pendidikan tinggi ditempuh di Program Studi Manajemen Fakultas Ekonomi dan Bisnis, Universitas PGRI Madiun pada tahun 2022 sampai dengan 2026. Selama perkuliahan mengikuti kegiatan organisasi yang ada dikampus seperti UKM Futsal Unipma.

**VALIDASI SUMBER PUSTAKA PENULISAN SKRIPSI**

| | |
|---|---|
| Nama | : Kevin Agus Mustofa |
| NIM | : 2203102149 |
| Program Studi | : Manajemen |
| Fakultas | : Ekonomi dan Bisnis |
| Dosen Pembimbing I | : Dr. Heny Sidanti, S.E., M.M |
| Dosen Pembimbing II | : Dr. Aprianti, S.E., M.M., CPSMM |
| Judul | :PENGARUH KUALITAS PRODUK, PRICE, CELEBRITY ENDORSEMENT, DAN INOVASI DESAIN PRODUK TERHADAP KEPUTUSAN PEMBELIAN SEPATU RUNNING MEREK "ORTUSEIGHT" (Studi Kasus Konsumen Sepatu Running "Ortuseight" di Kota Madiun) |

| No | Sumber Pustaka | Halaman | | Hasil Validasi | |
|---|---|---|---|---|---|
| | | Pustaka | Skripsi | Sesuai | Tidak Sesuai |
| 1. | Adonis, M. R., & Silintowe, Y. B. R. (2021). Desain Produk, Kualitas Produk, Citra Merek Dan Harga Produk Terhadap Keputusan Pembelian Generasi Y. *JURNAL CAPITAL : Kebijakan Ekonomi, Manajemen Dan Akuntansi*, *3*(1), 118–138. https://doi.org/10.33747/capital.v3i1.80 | 118, 121-123, 125, 133 | 4, 25, 29, 47, 48, 62, 63, 67, 127 | V | |
| 2. | Aini, N., & Bertuah, E. (2021). Analisis Pengaruh Celebrity Endorser Terhadap Keputusan Pembelian Biore Body Foam Melalui Citra Merek. | 460, 462 | 45, 50 | | |

| | | | | | |
|---|---|---|---|---|---|
| | *JCA Ekonomi*, *1*(2), 521–529. https://jca.esaunggul.ac.id/index.php/jeco/article/view/95 | | | ✓ | |
| 3. | Feronicha, L., & Wasino. (2024). Pengaruh Kualitas Produk, Harga, dan Citra Merek Terhadap Keputusan Pembelian Skincare Skintific Di E-Commerce Shopee. *ECo-Buss*, *7*(2), 992–1009. https://doi.org/10.32877/eb.v7i2.1600 | 992, 994 | 45, 50 | ✓ | |
| 4. | Aprilia, R., Savitri, L., & Ichwani, T. (2023). Pengaruh Kualitas Produk, Harga Dan Celebrity Endorser Terhadap Keputusan Pembelian Produk Skincare Msglow Di Kota Bekasi. *JIMP : Jurnal Ilmiah Manajemen Pancasila*, *3*(1), 42–57. https://doi.org/10.35814/jimp.v3i1.4127 | 42, 44-45, 54-55 | 4, 25, 31, 54, 63, 64, 65, 123 | ✓ | |
| 5. | Ardhiza, A. R., Setianingsih, W. E., & Izzuddin, A. (2023). Pengaruh Design Product, Personal Branding, Distribution, Album K-Pop (studi kasus pembelian pada Weverse Shop). *Jurnal Ekonomi Dan Bisnis GROWTH*, *21*(1), 99–105. | 99 | 56 | ✓ | |
| 6. | Ayu Lestary, D., Munir Rachman, M., & Wibowo, T. S. (2022). Pengaruh Kualitas Produk Dan Desain | 33, 40 | 8, 53, 64, 123, | ✓ | |

| | | | | | |
|---|---|---|---|---|---|
| | Produk Terhadap KeputusanPembelian Melalui Minat Beli Helm Bogo(Studi Pada Mahasiswa Fakultas Ekonomi Dan Bisnis Unipa Surabaya). *Journal of Sustainability Business Research*, *3*(2), 33–41. | | | | |
| 7. | Buana Pertiwi, R., & Rahayu, Y. (2021). Pengaruh Desain Produk, Kualitas Produk Dan Harga Kompetitif Terhadap Keputusan Pembelian Sandal Wanita Merek Cardinal Di Wilayah Kota Bandung. *Jurnal Sain Manajemen*, *2*(2), 41. http://ejurnal.ars.ac.id/index.php/jsm/index | 1, 3, 4, 8 | 5, 44, 49, 66, 123, 127 | ✓ | |
| 8. | Diantari, P. E., & Jokhu, J. R. (2021). *The Impact Of Instagram As A Social Media Tool On Consumer Purchase Decision On Nike. Media and Communication Review*, *1*(1), 17–29. https://doi.org/10.32350/mcr.11.02 | 1 | 50 | ✓ | |
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Catatan Dosen Pembimbing

Layak / Tidak layak untuk diuji (coret yang tidak perlu)

Madiun, 29 Agustus 2026

Pembimbing II

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